

A MESSAGE FROM THE BOARD PRESIDENT

WE ARE FAMILY

To us at Hospice of the North Coast, "We Are Family" is not merely the title of a song, but the way in which we operate our community-based hospice: with the highest level of professionalism, compassion, empathy and care toward patients, families and the entire community.

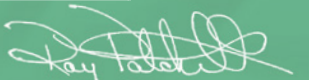
We thank you for being a key part of our extended family. Your strong, ongoing support has enabled us to remain intentionally compact while maintaining and expanding our programs without sacrificing our values or our ability to respond efficiently and effectively to the needs of those we serve.

As you will read in this 2017 Impact Report, amid challenging economic times, while other hospices have been forced to close their doors or merge, we have retained our small footprint and big impact. Our Board and executive management have kept HNC on a steady, growth-oriented financial path. This allows us to direct our dollars to patient care and community enhancement, including serving as a resource for local hospitals and physicians, and offering the only in-patient acute symptom management facility in North County, Pacifica House.

This Report celebrates our many 2017 successes, accomplished through your support and the efforts of our Board, staff and valued volunteers - including sweet Stevie, Pacifica House's beloved therapy dog. Celebrate with us as you learn about our employees' exceptional commitment, our programs that help aging San Diego area veterans and our innovative Global Partnership that is improving the lives of people 10,000 miles away in Malawi.

We hope this Report has a beneficial impact upon you and invite you to share it with friends and associates. We truly are one family on a life journey together. Thank you for giving us the strength and support to continue providing extraordinary hospice care.

In Gratitude,



Ray Patchett

President, Board of Directors

MAKING AN IMPACT

OUR MISSION:

To provide compassionate personalized care to patients and families during the end-of-life transition.

My mom spent her last days being cared for by Hospice of the North Coast. My family is incredibly grateful for the respect and dignity your hospice provided to her. One of Mom's biggest things was she was NOT EVER going back to a hospital. Your hospice kept her comfortable and allowed her to "move on" and be free with grace.

- Megan P.



155 VOLUNTEERS donated
23,228 HOURS
for a **\$661,069** SAVINGS to the organization



PACIFICA HOUSE cared for **247** patients
79% of the patients served at PACIFICA HOUSE were below moderate income level



497 patients received HOSPICE CARE



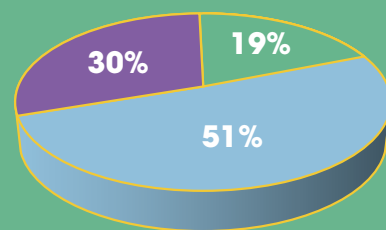
908 Hospice clients were served by our HOPE BEREAVEMENT CENTER



86 Community clients are receiving GRIEF SUPPORT



562 DONORS gave over **\$665,357** in CONTRIBUTIONS

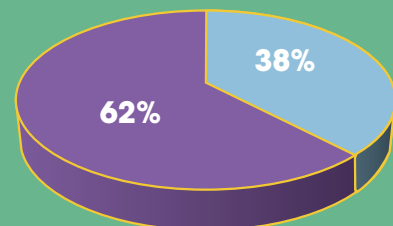


PERCENTAGE OF PATIENTS BY AGE

■ 0-70
■ 71-90
■ 90+

PERCENTAGE OF PATIENTS BY GENDER

■ Female
■ Male



MAKING AN IMPACT

PACIFICA HOUSE COMFORTED 247 PATIENTS LAST YEAR!

PACIFICA HOUSE BLESSED TO SERVE THE COMMUNITY!



On October 13, Pacifica House welcomed dozens of guests to a Blessing by Reverend Doran Stambaugh, an HNC Board member and Priest-in-Charge at St. Michael's By-the-Sea Episcopal Church. Guests enjoyed tours of the recently redecorated inpatient hospice house followed by a catered lunch. In attendance were volunteers, medical and community partners, grateful families of current and former patients, and of course Stevie, the Black Lab house dog, specially trained to provide comfort and joy to all. Guests also had a unique opportunity to meet HNC's Global partners visiting from Malawi.

The six-suite Pacifica House offers not only homey amenities such as a full kitchen and dining room, but a variety of indoor and outdoor spaces where families can share their experiences and emotions with other families or in quiet seclusion. Pacifica House, North County's first and only inpatient hospice house, helps people who are unable to remain in their home due to the complex symptoms of their terminal illness. We offer care regardless of a patient's benefit status or ability to pay ... because we believe everyone deserves a peaceful, dignified death.



FROM TLC TO HNC... MEET OUR STEVIE



Hospice of the North Coast teamed with Solana Beach-based Tender Loving Canines (TLC) to obtain Stevie, a sweet female black Labrador. Stevie was trained as a service dog by two inmates in the Prisoners Overcoming Obstacles & Creating Hope (POOCH) program at Donovan State Correctional Facility in south San Diego County. In the Spring of 2017, Stevie began helping hospice patients at Pacifica House find solace, comfort and joy.

Stevie and her handler and guardian, Danielle Nowicki, (and Pacifica House Volunteer Coordinator), have been certified by Assistance Dogs International as a facility dog team – the first at a hospice residence in San Diego County! Danielle reflects, "I attended Stevie's graduation ceremony after her successful nine-month in-prison training program. The two male inmates who worked with Stevie cried as they spoke of their deep connection to her, saying she had brought hope, healing and love back into their lives." Stevie now lives with Danielle and her husband in Oceanside.

Danielle states, "Stevie is a highly intuitive dog. When she spends time with family members in the Pacifica House living room, people frequently are locked in their own prisons of grief and trauma. Stevie's comforting presence can break people out of their grief for a precious few minutes just by sitting quietly at their feet and establishing a connection. Petting Stevie can work wonders for friends and family, and for the terminally ill patients themselves."

Stevie has been trained to place her chin on a patient as a form of bonding and gentle acupressure. For those who are weary of the clinical setting in which they have been immersed over the final months and weeks and days of their lives, especially for animal lovers who are deeply missing their own beloved companions at home, it's an added touch of life that makes people light up.

Before he passed away, Pacifica House resident Greg Force established a warm bond with Stevie. Greg confided that interacting with Stevie was the best part of his stay with us.



"My husband Chris spent his last days in Pacifica House in Carlsbad. The staff and volunteers treated Chris with kindness, caring, and respect. In addition, they took care of all our family and friends with the same thoughtfulness. Knowing that they were paying close attention to Chris's needs gave us the gift of spending our time with Chris and surrounding him with love. I would love to see a hospice house in every community - thank you for modeling the way."

- Caren

MEMORIES IN BLOOM

On the one-year anniversary of Ingrid Mazie's passing, her family returned to Pacifica House to plant purple and white daisies in her honor. The blooms are a beautiful tribute to a beautiful woman.



MEET OUR PARTNERS

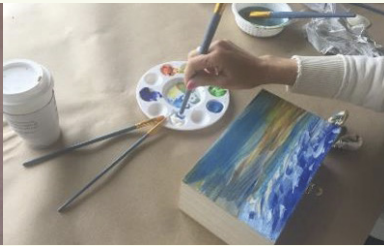
HNC is proud to partner with local hospitals and hospices to bring our community the highest quality end-of-life care.

- Tri-City Medical Center
- Scripps Hospital (Encinitas, Green & La Jolla)
- UCSD
- Kaiser Hospice
- Silverado Hospice

OUTREACH

A GRANT TO HEAL HEARTS

Through grant funding from the City of Carlsbad's Cultural Arts Office, HNC's Hope Bereavement Center developed a year-long grief therapy program using different modalities of art. The Healing HeArts program highlighted four different modalities of art in specialized workshops that were open to all in the community. The workshops consisted of Art Therapy, Poetry Therapy, Music Therapy and Greeting Card Art Therapy, and lasted 6-8 weeks long, except for the single-session Greeting Card workshop. The Artwork created through the Healing HeArts program represented each individual's unique experience with grief and loss and their journey of resilience and healing. Many pieces were displayed at HNC's Light Up A Life memorial event in December.



Remembering Grandma

with Bears made from her favorite clothing. Remember Me Bears, a volunteer program of the Hope Bereavement Center.



EDUCATING OUR COMMUNITY



HNC provided approximately 20 educational offerings throughout San Diego county in 2017, reaching over 200 professional and family caregivers. Educational topics ranged from hands-on practical teachings of personal care, to how caregivers can better manage stress. If there is a topic you'd like to learn about, please contact our Speaker's Bureau to schedule a personalized presentation.

San Luis Rey Rotary Presentation – Anne Speraw with HNC's Shelly Dew

MEMORIAL EVENTS

Butterfly Release



Light Up a Life



Dr. Donald Hanley



UPCOMING MEMORIAL EVENTS

Butterfly Release Memorial

May 20, 2018 | The Flower Fields at Carlsbad Ranch

Light Up A Life

December 2018

WE HONOR VETERANS

HOSPICE-VETERAN PARTNERSHIP

Hospice-Veteran Partnerships are coalitions of Department of Veterans Affairs facilities, community hospices, State Hospice Organizations, and others working together to ensure that excellent care at the end of life is available for our nation's Veterans and their families.

As a We Honor Veterans Partner, Hospice of the North Coast recognizes the unique needs of America's Veterans and their families and we accompany and guide Veterans through their life stories toward a more peaceful ending. There are four levels a partner can achieve, each level increasing the ability to serve Veterans at the end of life.

VETERAN PARTNERSHIP PROGRAMS

A SALUTE TO LIFE



Norma Walker, Air Force

Hospice of the North Coast's Honor Salute program is designed to pay respect to veterans in hospice care during their final days, even hours, by recognizing their sacrifice and service to our country. The Honor Salute program began in 2010 in Maryland, for young military members at the beginning of their careers to pay tribute to veterans at the end of their lives. Marine Corps 1st Lt. Kimberly Colby introduced and implemented the program at Hospice of the North Coast. Hospice patients are visited in their home by active duty military who talk with them about their time in the service. Some patients are able to tell their stories. Others depend on family members to share the memories. Each are given a lapel pin, and the ceremony includes a "final salute," where military personnel give the salute command then turn and salute the patient. Oftentimes patients return the salute. This unique program gives pride and peace to our veterans while bringing together family and friends to celebrate their loved one's military service. Patients also receive a certificate of appreciation for their service. Most often it is the last public "thank-you" they will receive.



Air Force Capt Alfred Bomberg, WWII



Charles Campbell, Air Force, Vietnam



Army Staff SSG Oren Appleby

VET TO VET VOLUNTEERS

Vet to Vet Volunteers are also patient care volunteers; However, Hospice of the North Coast's Vet to Vet program aims to match volunteers who are veterans or active duty military to share some time with patients who have also served our country. Regardless of the branch of service, there is a natural bond that is forged from common language and experience, and from the knowledge of sacrifices made in service of our country. Vet to Vet volunteers complete the same requirements, orientation, and training as other patient care volunteers.



★ ★ JOIN US ★ ★

Welcome Home Vietnam Veterans Day Celebration

March 30, 2018

10:00am – 12:00pm

Veterans Association of North County
1617 Mission Avenue
Oceanside, CA 92058

Please RSVP by March 15, 2018

For reservations and details visit hospicenorthcoast.org

VIETNAM WAR COMMEMORATIVE PARTNERSHIP

The United States of America Vietnam War Commemoration established the Commemorative Partner Program, an organizationally-based, hometown-centric initiative to assist a grateful nation in thanking and honoring Vietnam veterans and their families where they live.

As a Commemorative Partner, Hospice of the North Coast will be hosting a "Welcome Home Vietnam Veterans Day Celebration" to thank and honor Vietnam Veterans and their families for their service, valor, and sacrifice, including personnel who were held as prisoners of war or listed as missing in action. Although many of these vets may not have received the warmest of welcomes upon their return decades ago, Hospice of the North Coast is eager to make this event a very happy homecoming for them now.

VOLUNTEER



NO ONE DIES ALONE

No one is born alone, and in the best of circumstances, no one dies alone. Yet from time to time terminally ill patients come to Hospice of the North Coast who have neither family nor close friends to be with them as they near the end of life.

No One Dies Alone is a volunteer program that provides the reassuring presence of a volunteer companion to dying patients who would otherwise be alone. Volunteers provide patients with that most valuable of human gifts: a dignified death.

Bryan Burris & Leslie Ayres are two patient care volunteers at Hospice of the North Coast. Bryan has been volunteering for over two years and Leslie for one. While their paths to hospice were very different, their rewards are the same: Both agree that it is an honor to be a part of the dying process.

In Leslie's view, "HNC Volunteer Coordinator Cyndie Acosta is a Master of Coordination." Before assigning Leslie to a patient, she waited for the right match. . .and she found it! Leslie states, "My patient lived in a community similar to the community I grew up in. Well, we fell in love with each other. In fact, she was my inspiration to go forward as a couple with Bryan." Leslie describes her time with hospice patients as "little beautiful miracles are what they feel like. If you are aware and awake and listen and hold that space with that person for an hour or so, it's priceless."

Bryan recalls his first experience with a transitioning patient. She was a 90-year-old woman married 50+ years to her 95-year-old husband. The husband was not present at the time his wife passed, but Bryan sat bedside offering her comfort and companionship in her final hour. He says, "It was touching and poignant to experience. It's really valuable to serve people, which adds value to me as a person."

Both Bryan and Leslie agree that, as a volunteer, it's a two-way street. "You are giving clearly as much as you are receiving. No question. It's a beautiful cycle."



Pacifica House Greeter, Robert Johnsmiller, Celebrates his 95th Birthday at Pacifica House with our hospice family!

Celebrating OUR VOLUNTEERS

FROM MUSIC TO CRAFTS, OUR TALENTED VOLUNTEERS GIVE SO MUCH MORE THAN JUST THEIR TIME!



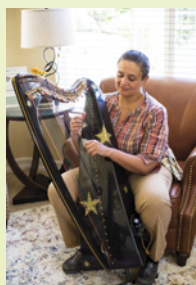
Threshold Choir at patient's bedside



Volunteer Bob with Patient Karl Zeigler



JoAnn Landis



Heather Magee-Hill



Judy Wangerin

CONTACT OUR VOLUNTEER DEPARTMENT TO LEARN MORE ABOUT OUR NO ONE DIES ALONE PROGRAM AND OTHER VOLUNTEER OPPORTUNITIES.

VOLUNTEER SPOTLIGHT



Carol Green



Hospice of the North Coast was proud to recognize Carol Green as Volunteer of the Year at North County Philanthropy Council's 2017 Annual Volunteer Luncheon. Carol works tirelessly behind her sewing machine making stuffed bears from the clothing of loved ones who have passed. These "Remember-Me-Bears" are treasured by family members and bring great comfort at a very difficult time. We asked Carol what inspires her to devote her time to making these bears. Her reply:

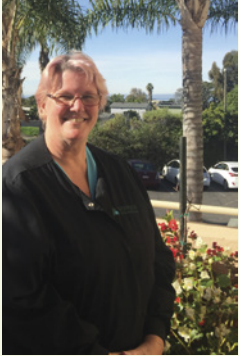
"It's a true honor to support hospice families by doing something I love. Each piece of fabric that I sew into a Remember Me Bear is as unique as the person who once wore it. I'm glad to be able to bring comfort to people during their time of loss."

Thank you, Carol, for making a difference!

WHY WE DO WHAT WE DO

While some are motivated by a corner office and an impressive job title, at Hospice of the North Coast we are motivated by helping others, positively impacting our community and honoring life. In a time when medicine seems increasingly depersonalized, hospice care is one of the last defenders of hands-on care.

For many healthcare workers, the hospice field is a new experience and they come to find it uplifting to work with patients and families who truly need their assistance. Meet Pam and Danielle, two members of the HNC team who get daily reminders that they are in a field where they are making a difference.



Pam McConnell, RN Case Manager

Pam began her nursing career in 1982 and spent the next 34 years working in a variety of roles including med-surg, labor and delivery and finally as a Registered Nurse Case Manager for developmentally disabled clients. It was during that time she encountered patients who had been on Hospice, and she believed that would be the next step in her career. Pam recalls, "I wasn't actually looking for a job when an opportunity to work for Hospice of the North Coast came up."

Pam works now as an RN Case Manager for Hospice of the North Coast, overseeing the care of a 15-patient caseload. This involves weekly or biweekly visits to each patient, updating care plans, evaluating medication effectiveness, and educating caregivers and family members to ensure that each patient's comfort is achieved.

When asked what was most surprising about working in hospice, Pam states, "The awesome stories that patients have to share about their lives, and the overall 'warm fuzzies' that I have, knowing that I am truly able to advocate for my patients

and educate their family members, so each part of the family unit is prepared for what is coming next, and feels empowered to provide the care their loved one requires."

People often say they don't understand how someone can work in hospice around death every day. To that Pam says, "Wow. As a nurse who worked the bulk of her career bringing new life into the world, there is nothing more amazing than being able to escort another human being into the next phase of life, by seeing them through the second most difficult journey they will ever make (the first being birth, of course.) There is something very satisfying about working with a team of people whose calling is to meet a person where they are, and bring them through the emotional, spiritual, and physical pain they have, to a point of acceptance, joy, and relief.

Pam shared the story of one particularly challenging patient. He was young and had a physically debilitating neuromuscular disease. He was a brilliant man, who struggled in every way imaginable, and wanted to maintain control of every aspect of his care. He did not trust people, even the hospice team members. He often challenged the hospice workers, and always pushed us to do better and 'be on our game.' Although he had family members, he deprived them of the ability to provide care and concern for him, in order to spare them the details of his disease process. As he drew closer to the end of his life, he finally allowed all of us to do our jobs to the fullest and to meet his physical, spiritual, and emotional needs. He was able to see that he was not just a number, or a way for us 'to get paid.' He realized that each patient becomes a part of us, and that we eat, sleep, and breathe our patients. His last days, he was resolute, knew where he stood, that we all truly loved and cared for him, and his passing was very peaceful. This was very gratifying.

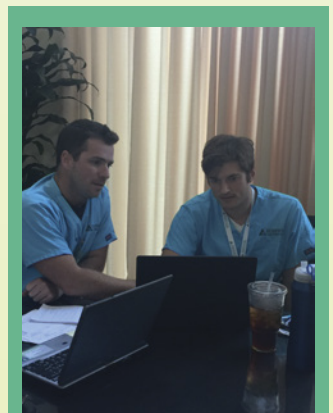
Danielle Nowicki with Stevie



Danielle's responsibilities with Hospice of the North Coast are as varied as her past employment. But the one thing all her jobs have in common, they've allowed her to be part of a transformational time for others. Danielle's two primary roles at HNC are Volunteer Coordinator and Facility Dog Handler. As a Volunteer Coordinator, she recruits and coordinates the volunteer program at Pacifica House, and her Facility Dog Handler role involves implementing and facilitating therapy dog visits with hospice patients and their families. Danielle says what surprised her most about her work in hospice is "The holistic approach that hospice encompasses. Rather than just addressing the needs of a patient through

medication administration, the spiritual and emotional needs are also addressed through bereavement programs, volunteer visits, therapy dog visits, alternative healing such as healing touch and reiki. In my opinion, it is quite rare to find an area of medicine in this country that addresses the body and human spirit as a whole.

When asked if it's difficult to work with hospice patients, Danielle replies, "I feel honored and humbled every single day to be able to be part of people's lives while they are going through so much change, transition, and uncertainty. Knowing I can bring a feeling of happiness or peace thru a therapy dog visit with Stevie, or just being with someone to listen to them while they process emotions is so rewarding to me. Hospice is more about quality of life than it is about death. There is a lot of beauty and peace that can occur when hospice care is implemented."



Chris and Tim Hard at Work



A CELEBRATION OF GLOBAL PROPORTION!

Nine months after visiting Nkhoma Hospital in Malawi, Hospice of the North Coast staff reunited with members of their Global Partnership Team locally. In October 2017, three members of Nkhoma Hospital's Palliative Care Team (Sam Kabota, Ellen Chizimba and Leviticus Kefa) flew 10,000 miles to spend two weeks in Carlsbad shadowing HNC's hospice team as they visited with patients and families. The Team experienced patient visits with nurses, home health aides and care advocates; took a tour of Scripps Hospital Encinitas; attended medical lectures on topics such as wound care; sat in on presentations by HNC's psychosocial team, received an overview of volunteer services, attended a lecture on dementia and memory care delivered to medical students by HNC's own Medical Director, Dr. Paolo Zizzo. They also had an opportunity to work with children.

The two-week visit culminated with a casual backyard barbecue for our partners, volunteers, staff and their families. A fun time was had by all! As we reflected upon our time together, our focus became less about cultural differences and more about the things we all have in common – love for friends, family, and our community.

It is with renewed energy that we work toward new Partnership goals in 2018.



Sam Kabota



Ellen Chizimba



Leviticus Kefa



(From left to right: Scripps Chaplain Bill Harman, Leviticus Kefa, Sam Kabota, and Dr. Lakshman (palliative MD), Sarah Powell (LCSW, palliative team), Ellen Chizimba)



Leviticus visits patients with HNC staff



Ellen enjoys Downtown Disney!

The Malawi Palliative Care Team toured Scripps Hospital in Encinitas. Sam, Ellen and Leviticus received a first-hand look at all the behind-the-scenes goings-on at this major hospital. What an amazing experience! The Scripps staff were fantastic hosts, spending time answering questions and talking at length about their experiences in palliative care.

Global Partnership Focus

- Capacity-building through education
- Mobile Clinic Project
- Fundraising and program messaging



The Malawi Team enjoys a home cooked meal with Nurse Teri's Family



Sam and Leviticus at the Shoppes at Carlsbad...a long way from the Lilongwe Mall!

ANYBODY CAN GET INVOLVED.

Whether you are a health care professional or simply want to make a difference, your help is needed and appreciated! A first step is to attend a monthly Global Partnership Committee meeting or speak with one of our team members. We're happy and eager to have you join our team! Please call 760.431.4100.

HOW WILL YOU HELP?

- Join our Global Partners Committee
- Donate (goods, clothing, dollars)
- Become a Champion
- Schedule a Global Partners presentation at your group meeting

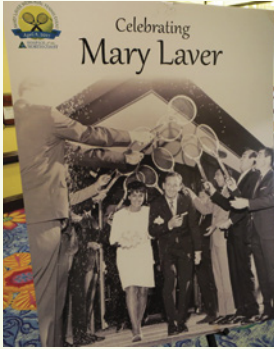
FOLLOW OUR JOURNEY

hospicenorthcoast.org/global-partners-in-care

MEMORIAL PRO-AM RAISES OVER \$160,000



Hospice of the North Coast, in partnership with event Sponsor San Diego Aviators, held its second annual pro-am tennis event on April 8, 2017. Many of the pro players returned a second year to honor the memory of Mary Laver, late wife of tennis legend Rod Laver, and to help raise money for Pacifica House in-patient hospice house.



PROS

Dick Bohrnstedt
Dana Bozeman
Ross Case
Owen Davidson
Chris Dunk
Chico Hagey
Rick Leach
Bob Lutz

Larry Stefanki
Ferdinand Taygan
George Taylor
Robert Van't Hof

Larry Belinsky
Sheila Belinsky
Paul Huante
Karyn Kobayashi
Ken Macdonald
Frederic Milberg
Chip Stone
Ken Stuart

Jodi Wallis
Jana Wallis
Eric Wallis
Dr. Mark Young

AMATEURS



PRO-AM TENNIS

12 pros and 12 amateurs met on the court for a fun day of doubles tennis. Making it to the finals were the teams of Chris Dunk/Larry Belinsky and Rick Leach/Ken Macdonald with Chris and Larry taking home the Gold.



Pro-am Finalists



Siblings Sheila & Larry with Rod



The tennis pro-am was followed by a meet-and-greet reception with over 100 live and silent auction prizes.



LIVE & SILENT AUCTIONS

GOING ... GOING ... GONE!

ROD'S PRIVATE



COACHING CLINIC



Silent Auction



Holly Pitot & Josh DeBottis (shown with Rod Laver) were the winners of Autographed Roger Federer Racquets!



Jana Wallis was the lucky winner of two box seats for the 2018 PNB Paribas Open!



GIVING

**562 DONORS
CONTRIBUTED
OVER \$665,357**

**RECOGNIZING GIFTS OF \$500 AND GREATER
MADE 10-01-16 THRU 9-30-2017**

Advance Care Pharmacy
Agilent Technologies
Employee Giving Campaign
Agua Hedionda Lagoon
Foundation
AT&T United Way/Employee
Giving Campaign
Robert Beard
Larry Belinsky
Sheila Belinsky
Michael Berns
County of San Diego
Brubaker & Associates
Robert and Jaleh Brunst
Judy Bryan
Helyn Cannan REV LIV TR
Jacquelyn Castor
Children's Villages
June Chocheles
City National Bank
City Of Carlsbad
Katharine Cline
Donald Costello
Valerie & Jack Cumming
Nancy Danninger
Sherry DeLoach
Melinda and Herb Depp
Andrea Eliscu
Eternal Hills Memorial Park,
Mortuary & Crematory FD234
Flocke & Avoyer Commercial
Real Estate
Susan Furioli
Stephen Gallagher
Cathy Gibson
Virginia Gloor
Grand Pacific Resort
Jim and Carrie Greenstein
Gumpert Foundation
Marlene Halvorsen
Karim and Judy Hirani
Margaret Hoagland
Bobbie Hoder
Paul Huante
John Juley
John and Janet Kister
Karyn Kobayashi
La Jolla Beach & Tennis Club

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Jeffrey Leach
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Sharon Lutz
Andrew and Erin Maffia
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Oceanside Civitan
Pamela Palisoul
Ray and Denise Patchett
Mary Perez
Mary Porter
Sandy Pritzker
Rancho Mesa Insurance
Services, Inc.
Rayne Water Systems of
North County
Rachel Rivadeneyra
Susane Roberts
Arthur and Kathleen Ryan
C.G. Schmitt
Judith Schnack
John Seufert
Allen Terrell
The Country Friends
The Parker Foundation
Jacqueline Touch
Tri-City Medical Center
USAOPOLY, Inc.
Randy Verdieck
Vista Golden K Foundation
Ken and Jo Voertman
Harry and Rosamond
Weinberg
Page Wellcome
Sherman Whitmore
Knox Williams
Margit Winter-Schopf
Cheryl Wolfe
Patrick Wood
Mark Young

In 2017

562 generous donors
gave over
\$665,357
in contributions!

Rallying for a Cause!



On October 26th, the Lomas Santa Fe Country Club held their annual Women's Halloween tennis fundraiser to benefit Hospice of the North Coast. This festive tradition was started by club member Sue Kobrin, who was served by hospice in 2006. Today, club members celebrate Sue and her zest for life while helping others in need of hospice care.



Thank you for the wonderful and considerate care you gave my husband Jack during his final months of life. Pam, Amy and Marisa, as well as the many others who assisted in seeing that Jack and my needs were met, were very compassionate and understanding. Enclosed is a small donation to help in your work in assisting others.

-Marilyn, San Marcos



"I wanted to leave a legacy gift to Hospice of the North Coast to ensure hospice care for future generations of North County residents. It was simple! I designated Hospice of the North Coast as a beneficiary of my life insurance policy, and now I know I will be supporting this wonderful organization long after my time on Earth."

- Bobbie Hoder

Don't have a will?

You're not alone! Now is a great time to start planning, and please consider including a bequest to Hospice of the North Coast in your estate plans. Contact Shelly Dew for suggested "bequest language" and the tax ID for you to share with your attorney.

Threads of Friendship

When their friend Linda passed on HNC service, these talented ladies used her fabric to make beautiful quilts which they donated back to hospice patients.



(Left to Right): Claire Jungersen, Linda Steiner, Sandy Hunter (HNC's Executive Director Sharon Lutz), Sue Ragan

WAYS TO GIVE:

- Make a cash gift
- Purchase a Memorial Tile
- Donate a gift of stock
- Contribute to the HNC endowment
- Shop with AmazonSmile 

LEGACY SOCIETY

Recognizing a special group of donors who have made a lasting commitment by including HNC in their estate plans.

Loretta Ames
 Arleene M. Arnell
 Hallie L. Anderson
 Anonymous
 Willis & Mayme Barnes
 Nathan C. & Mary E. Binkin
 Bertha W. Cook
 Howard Dattan
 Donald F. & Eleanor A. Dawson
 Steve & Shelly Dew
 Clarence Donato
 Paul T. Greer
 William Gumpert
 William Hanley
 Raymond P. Herbert
 Bobbie Hoder
 Nancy T. Jorgensen
 Sterling & Agnes Klink
 Theodore E. & Frances M. Koons
 John E. Lee
 Bafford E. & Georgia Lewellen
 Marie J. Marchetta
 Lois S. Mauer
 Patti B. Morris
 Francis & Genevieve Pierre
 Marie A. Proulx
 Doris Lee Ritchie
 William J. Saunders
 Catherine H. Setar
 Milton Silver
 Patricia Stein
 Sarah N. Thornton
 Robert D. & Jane D. Upp
 Ms. Gillian D. Wight
 Margaret I. Wolf
 Katherine H. Young

THANK YOU! THANK YOU! THANK YOU!

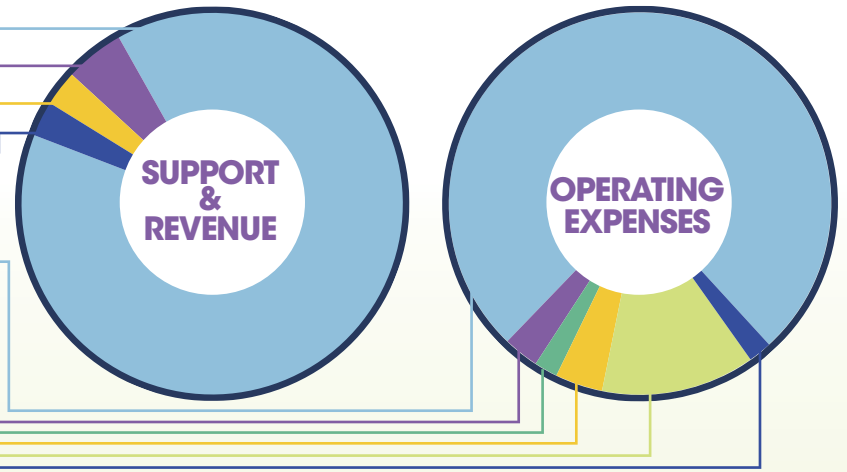
FISCAL YEAR 2017 FINANCIAL INFORMATION

REVENUE

Patient Service Revenue	89%
Contributions	5%
Resale Shop	3%
Other	3%

EXPENSES

TOTAL	100%
Patient Care	76%
Bereavement	3%
Volunteer	2%
Community Outreach	4%
Administration	13%
Fundraising	2%
TOTAL	100%



For a copy of the fiscal Year 2016-2017 Audited Financial Report, please contact our Fund Development Department.

BOARD OF DIRECTORS

- Ray Patchett, President
- Ed Andrews
- Chuck Atkinson
- Leslie Brubaker
- Mike Calderwood
- Mary Lou Elliott
- Lisa Frazee
- Bobbie Hoder
- Jeffrey O. Leach, MD
- Andy Maffia, CPA
- Lois Martyns
- Lisa Rodman
- Fr. Doran Stambaugh
- Kathy Urbina

HONORARY BOARD

- Colleen O’Harra, Esq.
- Joni Miringoff
- Honorable Ronald C. Packard
- Jodi & Rusty Wallis
- Mark Yamanaka, MD

HNC Service Area



**HOSPICE of the
NORTH COAST**

hospicenorthcoast.org



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760.431.4100

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Carlsbad, CA 92008